

Media Release

DKSH and Keeling & Walker Enter Partnership for 19 Markets in Europe

DKSH has partnered with Keeling & Walker, the global leader in tin oxides and functional pigments, to further strengthen their position in 19 markets across Europe.

London, UK, November 29, 2022 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, will provide business development, marketing, sales, logistics, and distribution services for Keeling & Walker's laser marking additives range across Europe. The covered markets include Austria, Benelux, the Czech Republic, Denmark, Finland, France, Germany, Greece, Ireland, Norway, Poland, Portugal, Slovakia, Spain, Sweden, Switzerland, and the United Kingdom.

Keeling & Walker, a part of the AMC Group, was founded over 100 years ago and has since become one of the world's leading producers of tin oxide materials. The company specializes and excels in innovation and quality which has led to the success of its industry-leading portfolio with over 50 grades of tin oxide.

Keeling & Walker's innovative laser marking additives, including their own brand Irasorb, can be incorporated into the matrix of a polymer compound and are used in a diverse range of applications such as cables, wires, connectors, animal tags, pipes, caps, closures, computer keyboards, bar/QR codes, and automobile interior switches.

Dieter Guhl, Managing Director Keeling & Walker, said: "We are excited to start the collaboration with DKSH in the polymer markets for our Irasorb laser marking products. DKSH offers a wealth of experience and an excellent distribution network for technically demanding specialty products. The collaboration will help both partners to strengthen their market position and increase their offerings for the polymer markets."

Sylvain Atger, Director, Specialty Chemicals Industry Europe, DKSH, added: "We are delighted to work with Keeling & Walker in many of our key markets across Europe. Our large customer base of manufacturers in the region will immediately benefit from Keeling & Walker's excellent range of additives, which complements DKSH's ever-growing thermoplastics product portfolio. We very much look forward to creating many synergies with Keeling & Water and to building a long and successful partnership."

About Keeling & Walker

Based in Stoke-on-Trent in the UK, Keeling & Walker is renown across the globe as the leading supplier of tin oxide and functional pigments. Founded in 1916 Keeling & Walker provided ceramic raw material to the local industry. Keeling & Walker manufactures Tin Oxides since 80 years and pioneered the development of Antimony Tin Oxides in early 1980. Today Keeling & Walker exports more than 80% of their production to a wide range of customers in markets ranging from the ceramics and glass industry, to automotive, electrical and electronic components to the polymer, coatings and ink industries. Learn more: <https://www.keelingwalker.co.uk/>

About DKSH

DKSH's purpose is to enrich people's lives. For more than 150 years, we have been delivering growth for companies in Asia and beyond across our Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, we offer sourcing, market insights, marketing and sales, eCommerce, distribution, and logistics as well as after-sales services. DKSH is a participant of the United Nations Global

Compact and adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 33,100 specialists, generating net sales of CHF 11.1 billion in 2021. The DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care, and various industrial applications. With 53 innovation centers and regulatory support worldwide, we create cutting-edge formulations that comply with local regulations. With around 1,370 specialists, the Business Unit generated net sales of CHF 1.3 billion in 2021. www.dksh.com/pm

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