



Media release

DKSH and BUCHI Expand Strategic Partnership Across Asia Pacific

DKSH has further strengthened its strategic partnership with BUCHI, a leading provider of laboratory technologies and solutions, to expand BUCHI's market presence across nine markets in Asia Pacific. Building on their successful collaboration, DKSH will provide access to BUCHI's high-quality laboratory technologies in this region.

Singapore, June 3 – DKSH Business Unit Technology has expanded its strategic partnership with BUCHI Labortechnik AG, a leading provider of innovative laboratory solutions for research and development, quality control, and production facilities. Building on the successful collaboration in Australia, the Philippines, and Vietnam, the partnership now covers additional markets across Asia Pacific, including Cambodia, Indonesia, Korea, Laos, Malaysia, Myanmar, Singapore, Taiwan, and Thailand.

Through this expanded partnership, DKSH will provide sales, marketing, application support, eCommerce, and after-sales services to support BUCHI's growth across the region. The collaboration reflects both companies' shared commitment to bringing high-quality laboratory technologies, technical expertise, and reliable customer support to scientific and industrial customers across Asia Pacific.

Driven by its promise of “Quality in Your Hands”, BUCHI helps customers generate reproducible and trusted results, improve process efficiency, and ultimately accelerate scientific and industrial decision-making in the pharmaceutical, chemical, food, and agricultural industries. The company's portfolio spans evaporation, spray drying, freeze drying, extraction, purification, and spectroscopy solutions for laboratory and industrial applications.

“We are pleased to expand our strategic partnership with DKSH across Asia Pacific. With DKSH's strong regional footprint, trusted customer access, and comprehensive after-sales support network, this collaboration strengthens BUCHI's ability to provide customers easy access to our high-quality laboratory solutions, industry-specific application expertise, and reliable lifecycle support across key growth markets in the region”, said Thomas Braunschweiler, CEO at BUCHI.

Hanno Elbraechter, Head Business Unit Technology, DKSH, commented: “We are delighted to further strengthen our partnership with BUCHI across Asia Pacific. This expanded collaboration reflects the trust we have built together and our shared ambition to bring advanced laboratory solutions closer to customers in the region. By combining BUCHI's innovative technologies with DKSH's market expansion expertise, application knowledge, eCommerce capabilities, and service excellence, we are well positioned to accelerate growth and create greater value for customers.”

About BUCHI

For over 80 years, BUCHI has empowered scientists, engineers, and manufacturers to generate trusted results across research, quality control, and production environments by combining its deep application expertise with leading laboratory technologies and Swiss-quality manufacturing. From pharmaceutical and chemical R&D to food and feed quality analysis, BUCHI supports customers in accelerating development cycles, ensuring product quality, and enabling data-driven decision-making through increasingly connected, automated, and digitally enabled laboratory and production workflows. Best known for the iconic Rotavapor®, the company has built a strong global reputation in selling and servicing evaporation, purification, Near Infrared (NIR) spectroscopy, Kjeldahl, extraction, spray drying, and freeze drying solutions. <https://www.buchi.com/en>

About DKSH

For more than 160 years, DKSH has been delivering growth for companies in Asia Pacific, Europe, and North America across its Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, DKSH offers sourcing, market insights, marketing and sales, e-commerce, distribution and logistics as well as after-sales services, following its purpose of enriching people's lives. DKSH is a participant of the United Nations Global Compact and

adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 35 markets with 26,840 specialists, generating net sales of CHF 11.1 billion in 2025. DKSH Business Unit Technology offers complete solutions for specialized scientific and industrial applications. With around 1,770 specialists, the Business Unit generated net sales of CHF 513.5 million in 2025. www.dksh.com/tec

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