

Media Release

DKSH and Hygiena® Expand Exclusive Partnership to Vietnam

DKSH is broadening its exclusive partnership with Hygiena® to continue to bring rapid food safety and One Health Diagnostics® solutions closer to customers across key industries in Vietnam. Building on successful collaborations in Cambodia, Laos, Myanmar, the Philippines, and Malaysia, DKSH will leverage its market expansion services to strengthen Hygiena®'s presence and drive growth in the Vietnamese market.

Ho Chi Minh City, Vietnam, October 16, 2025 - DKSH Business Unit Technology has expanded its partnership with Hygiena®, a global provider of rapid microbial detection, monitoring, and One Health Diagnostics® solutions, to Vietnam. Under the agreement, DKSH will provide end-to-end market expansion services, including sales and marketing, distribution, and after-sales services to accelerate access to Hygiena's solutions nationwide. This partnership builds on the successful collaboration in Cambodia, Laos, Myanmar, the Philippines, and Malaysia.

The portfolio includes adenosine triphosphate (ATP) cleaning verification systems, rapid microbial screening tools, and complementary diagnostics that help organizations verify hygiene, improve process control, and meet regulatory requirements. DKSH's offering will help Hygiena®'s solutions reach target industries such as food and beverage manufacturing and processing; healthcare and public health institutions; hospitality and food service; water and environmental testing cosmetics and personal care production; transportation, logistics, and education.

"Expanding our partnership with DKSH in Vietnam, one of Southeast Asia's fastest-growing markets, is an important step," said Khun Surada Ketruang, Regional Sales Manager, Southeast Asia at Hygiena®. "DKSH's execution strength and local expertise make it an ideal partner to deliver our One Health Diagnostics® solutions and advance safety and compliance across essential industries."

Julien Moret, Managing Director, Technology, Cambodia, Laos, Myanmar, and Vietnam, DKSH, commented: "Strengthening our collaboration with Hygiena® reflects DKSH's commitment to bringing reliable, proven technologies to customers in Vietnam. With DKSH's national reach and service capabilities alongside Hygiena®'s leading portfolio, we are well-positioned to create value and support sustainable growth."

About Hygiena®

Hygiena's mission is to create innovative diagnostics for a healthier world. They develop, produce and provide best-in-class One Health Diagnostics® solutions from farm to fork to their global customer bases. As one of the few organizations in the world to uniquely focus on food safety throughout the value chain, the company maintains the belief that the health of people is closely connected to the health of animals in the shared environment. Hygiena®'s molecular rapid tests and analysis tools for food and beverage safety, veterinary diagnostics and environmental monitoring help prevent illness, save lives and contribute to making the world a safer place. As the global leaders in rapid diagnostic tests, they provide solutions that are reliable, easy to use and accurate, backed by industry-leading customer service and support. With a sizeable global presence, Hygiena® is headquartered in Camarillo, California with numerous offices and customer application centers in the Americas, Europe, Africa, Asia and Australia. They also partner with over 180 distributors in more than 100 countries worldwide. www.hygiena.com

About DKSH

For 160 years, DKSH has been delivering growth for companies in Asia and beyond across its Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, DKSH offers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services. DKSH is a participant of the United Nations Global Compact and adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 28,060 specialists, generating net sales of CHF 11.1 billion in 2024. DKSH Business Unit Technology offers complete solutions for specialized scientific and industrial applications. With around 1,820 specialists, the Business Unit generated net sales of CHF 549 million in 2024. www.dksh.com/tec

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