

Media release

## **DKSH Enters Exclusive Distribution Agreement With Solabia Group in Taiwan**

**DKSH has signed an exclusive distribution agreement with Solabia Group to grow the personal care market in Taiwan. Through this partnership, DKSH will introduce Solabia's innovative cosmetic ingredients to Taiwan and broaden customer access through its integrated distribution capabilities.**

Taipei, Taiwan, December 18, 2025 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, has signed an exclusive distribution agreement with Solabia, a global French manufacturer of cosmetic actives. Under this collaboration, Solabia's portfolio of skin care and beauty ingredient solutions will be introduced to Taiwan, with DKSH delivering comprehensive go-to-market support.

Headquartered in France with over 50 years of expertise, Solabia is a global provider of innovative cosmetic actives and functional ingredients and serves the broader cosmetics, pharmaceutical, nutraceutical, and biotechnology markets worldwide. Recognized for its nature-inspired, technology-enhanced ingredients, Solabia is committed to providing solutions that enhance the beauty of skin and hair while serving cosmetic brands worldwide.

Solabia has entrusted DKSH to strengthen its presence and expand its market reach in Taiwan by leveraging DKSH's established distribution network, nationwide coverage, and specialized commercial teams. In line with this partnership, DKSH will provide comprehensive support spanning sales and marketing, logistics, and technical services for original equipment manufacturers, original design manufacturers, formulation specialists, and beauty brand owners across the market.

Mathieu Pinault, Global Business Director, Cosmetic, Nutrition & Pharma, Solabia, commented: "We are pleased to announce that we have entered into a new partnership with DKSH in Taiwan. This collaboration marks an important step in strengthening our capabilities and delivering even greater value to our customers in Taiwan."

Carole Lin, General Manager, Performance Materials, Greater China, DKSH, commented: "We are delighted to partner with Solabia, a pioneer in cosmetic ingredient science. This collaboration enriches our solutions portfolio and positions DKSH as the partner of choice for companies scaling in Taiwan, supported by our regulatory expertise and multi-channel capabilities."

This agreement strengthens DKSH's purpose of enriching people's lives by continuously supporting innovative partners and advancing the sustainable and science-driven development of the personal care industry.

### **About Solabia Group**

Founded in 1972 by Mr. Gérard Josset, Solabia Group produces raw materials for the cosmetics, pharmaceutical, nutrition, biotechnology, and diagnostics sectors. With eight production sites and four R&D centers worldwide, Solabia integrates cross-disciplinary expertise to deliver a broad portfolio of natural and technology-driven active ingredients, fostering sustainable growth and strong customer partnerships. [www.solabia.com/cosmetics](http://www.solabia.com/cosmetics)

### **About DKSH**

For 160 years, DKSH has been delivering growth for companies in Asia and beyond across its Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, DKSH offers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services, following its purpose of enriching people's lives. DKSH is a participant of the United Nations Global Compact and adheres to its principles-based approach

to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 28,060 specialists, generating net sales of CHF 11.1 billion in 2024. DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care, and various industrial applications. With 58 innovation centers and regulatory support worldwide, DKSH creates cutting-edge formulations that comply with local regulations. With around 1,720 specialists, the Business Unit generated net sales of CHF 1.4 billion in 2024. [www.dksh.com/pm](http://www.dksh.com/pm)

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