

Media Release

DKSH and Hygiena Expand Strategic Partnership to Elevate Food Safety Standards in Thailand

DKSH and Hygiena expand their strategic partnership to Thailand to deliver faster, science-based diagnostics that help industries safeguard quality, compliance, and consumer trust. This extension builds on the successful collaboration across several markets in Southeast Asia.

Bangkok, Thailand, January 26, 2026 – DKSH (Thailand) Limited, a leading Market Expansion Services provider in Asia, is broadening its exclusive partnership with Hygiena, a prominent provider of rapid microbial detection, monitoring, and identification solutions. Following successful collaborations in Cambodia, Laos, Malaysia, and Myanmar, this extension is set to provide customers across key industries in Thailand with advanced rapid microbial detection, monitoring, and “One Health Diagnostics”, a holistic approach that recognizes the interconnectedness of human, animal, and environmental health.

Under this agreement, DKSH will provide comprehensive market expansion services, including sales and marketing, distribution, and after-sales service, accelerating access to Hygiena solutions nationwide. Hence, the companies follow the ambition to expand Hygiena’s market reach and reinforce its brand reputation by leveraging DKSH’s extensive local expertise and distribution network.

The collaboration addresses the increasing demand in Thai industries such as food and beverages to maintain world-class safety standards by bringing Hygiena’s proven technologies, such as Adenosine Triphosphate Cleaning Verification systems and rapid microbial screening tools, directly to the local market. These solutions allow organizations to verify hygiene, improve process control, and meet regulatory requirements. While a primary focus remains on food and beverage manufacturing, the expanded offering will also reach target sectors including healthcare and public health institutions, hospitality and food services, water and environmental testing, as well as cosmetics and personal care production.

“Food safety and hygiene have evolved from regulatory requirements into core business priorities,” said Kulachon Yingchaiyakamon, General Manager, Client Management Healthcare Alliance - Medical Device, DKSH Thailand: “Faster detection means stronger quality control, and this ultimately protects the trust with consumers and business partners alike. By integrating the innovative solutions of Hygiena into DKSH Thailand’s portfolio, we advance our mission to provide better healthcare for all by empowering our customers to be proactive and ensuring a safer value chain.”

This expansion reflects the commitment of DKSH to leveraging its market expansion services to drive growth and excellence within Thailand’s diagnostic and food safety ecosystem.

About Hygiena

Hygiena’s mission is to create innovative diagnostics for a healthier world. They develop, produce and provide best-in-class One Health Diagnostics solutions from farm to fork to their global customer bases. As one of the few organizations in the world to uniquely focus on food safety throughout the value chain, the company maintains the belief that the health of people is closely connected to the health of animals in the shared environment. Hygiena’s molecular rapid tests and analysis tools for food and beverage safety, veterinary diagnostics and environmental monitoring help prevent illness, save lives and contribute to making the world a safer place. As the global leaders in rapid diagnostic tests, they provide solutions that are reliable, easy to use and accurate, backed by industry-leading customer service and support. With a sizeable global presence, Hygiena is headquartered in Camarillo, California with numerous offices and customer application centers in the Americas, Europe, Africa, Asia and Australia. They also partner with over 180 distributors in more than 100 countries worldwide. www.hygiena.com

About DKSH

For 160 years, DKSH has been delivering growth for companies in Asia and beyond across its Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, DKSH offers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services, following its purpose of enriching people's lives. DKSH is a participant of the United Nations Global Compact and adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 28,060 specialists, generating net sales of CHF 11.1 billion in 2024. DKSH Business Unit Healthcare distributes pharmaceuticals, consumer health, over-the-counter products and medical devices. With around 7,940 specialists, the Business Unit generated net sales of CHF 5.7 billion in 2024. www.dksh.com/hec

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