

Media release

DKSH Expands Exclusive Distribution Agreement with Alchemy Ingredients in France

DKSH has expanded its exclusive distribution agreement with Alchemy Ingredients, a UK-based specialist in naturally-derived, vegan, and COSMOS-certified functional raw materials, to France. Through this partnership, DKSH will strengthen the growth of Alchemy's innovative portfolio of emulsifiers, thickeners, surfactants, and stabilizers in the French personal care market, building on a successful collaboration across Asia.

Miribel, France, September 10, 2025 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, expands its partnership with Alchemy Ingredients from the Asia-Pacific region into Europe, starting with France. DKSH will provide marketing and sales, distribution and logistics, and after-sales services for Alchemy Ingredients' complete portfolio in France. This includes innovative emulsifiers for oily gels and microemulsions, thickeners for both oil and aqueous phases, mild and nourishing surfactants, and multifunctional stabilizers and solubilizers, designed to meet the growing demand for sustainable and high-performance personal care solutions.

Alchemy Ingredients develops specialty functional ingredients that help formulators create transformable textures, improve stability in both oil and aqueous systems, and deliver mild yet effective cleansing. Its innovations are designed to address formulation challenges while supporting the growing demand for natural and sustainable personal care solutions.

Building on a successful collaboration with DKSH in Asia, covering India, Indonesia, Malaysia, the Philippines, Singapore, South Korea, Taiwan, Thailand, and Vietnam, Alchemy Ingredients has chosen DKSH to expand its presence to Europe. This decision is driven by DKSH's strong market presence, formulation expertise, and deep understanding of the French personal care sector.

Caroline Recardo, Technical Director & Founder, Alchemy Ingredients, commented: "We are very excited to partner with DKSH, who already represent us in many Asian markets. Their strong position in France, combined with their technical expertise and customer focus, will help us penetrate this important market, from the smallest formulators to the largest manufacturers. With a distribution style that mirrors Alchemy's own, emphasizing deep product knowledge and a strong focus on formulations, DKSH is uniquely positioned to bring our innovative ingredients to a broad spectrum of customers and support our expansion in Europe."

Michelle Delac, Vice President, Global Personal Care Industry, DKSH, commented: "Integrating Alchemy Ingredients into our portfolio is a significant step in advancing our sustainable and innovative offering for the personal care industry in France. Their natural ingredient solutions coupled with our value-added services and technical expertise, will enable us to deliver tailored solutions to customers across the French market. This partnership also highlights our ability to leverage global collaborations and strengthen our role as a leading innovation partner for the industry."

About Alchemy Ingredients

Founded in 2017, Alchemy Ingredients is a UK-based specialist supplier of innovative, easy-to-use ingredients for the personal care industry. With a focus on natural, sustainable, and highly functional solutions, the company develops products that empower formulators to create unique, high-performing skincare and haircare formulations. Alchemy Ingredients works closely with customers worldwide, offering technical expertise and hands-on support to help bring new product concepts to life.

www.alchemy-ingredients.com

About DKSH

For 160 years, DKSH has been delivering growth for companies in Asia and beyond across its Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, DKSH offers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services, following its purpose of enriching people's lives. DKSH is a participant of the United Nations Global Compact and adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 28,060 specialists, generating net sales of CHF 11.1 billion in 2024. DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care, and various industrial applications. With 58 innovation centers and regulatory support worldwide, DKSH creates cutting-edge formulations that comply with local regulations. With around 1,720 specialists, the Business Unit generated net sales of CHF 1.4 billion in 2024. www.dksh.com/pm

For further information, please contact:

DKSH France S.A.

Amélie Vivian
Specialist, Marketing and Communications
Phone +33 4 2610 0838
amelie.vivian@dksh.com

DKSH Performance Materials

Daniel Hollister
Director, Group Marketing
Phone +44 20 8879 5500
daniel.hollister@dksh.com