

Media release

DKSH Enters Distribution Agreement With Novaphene in Malaysia, Singapore, and Thailand

DKSH has entered into a distribution agreement with Novaphene, a leading manufacturer of high-performance personal care ingredients, in Malaysia, Singapore, and Thailand. Through this collaboration, DKSH will represent Novaphene's comprehensive portfolio of high-quality personal care ingredients, delivering advanced cosmetic solutions to formulators and manufacturers across these key growth markets.

Zurich, Switzerland, May 11, 2026 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, enters a partnership with Novaphene in Malaysia, Singapore, and Thailand. DKSH will provide business development, marketing, sales, logistics, and distribution services for Novaphene's portfolio of high-performance personal care ingredients. Through this partnership, DKSH will increase access to Novaphene's advanced cosmetic solutions for formulators and manufacturers across the region.

The distribution agreement covers Novaphene's entire range of personal care and cosmetic ingredients, including the registered trademarked Novaguard, Novapreserv, Novakare and Novasolve. These performance-driven and effective formulation solutions are designed to enhance product safety, efficacy, and performance.

Novaphene has entrusted DKSH to support the growth of its personal care business in this region, leveraging DKSH's strong local presence, market knowledge, and integrated service offering. Malaysia, Singapore, and Thailand represent some of the most dynamic and rapidly growing beauty and personal care markets in the Asia-Pacific region, driven by evolving consumer preferences and increasing demand for high-performance and innovative formulations.

Novaphene has built a strong reputation over the years for delivering a comprehensive portfolio of high-quality personal care ingredients tailored to the evolving needs of the cosmetics and personal care industry. The company's rigorous quality standards and application-focused R&D capabilities have made it a trusted partner for customers seeking performance-driven and effective formulation solutions.

Saral Shah, Director, Novaphene Specialities Pvt Ltd, commented: "This collaboration with DKSH represents a natural extension of our commitment to serving global customers with world-class personal care solutions. Southeast Asia is a strategically important region for Novaphene, and we are confident that DKSH's market expertise will help us deliver meaningful value to our customers there."

Michelle Delac, Vice President, Global Personal Care Industry, Performance Materials, DKSH, commented: "We are pleased to partner with Novaphene to further strengthen our personal care portfolio in Malaysia, Singapore, and Thailand. Novaphene's innovative solutions align perfectly with current market needs and we look forward to growing in these markets together."

About Novaphene

Novaphene is a privately held specialty chemicals manufacturing company with over 70 years legacy in the chemical industry. Their key areas of focus are personal care ingredients and pharmaceutical intermediates. The operations are structured through two specialized entities: Novaphene Specialities Pvt. Ltd. and Novaphene Ingredients Pvt. Ltd. Driven by ingenuity and resourcefulness, Novaphene has successfully custom-engineered advanced technologies, enabling efficient, scalable, and cost-effective manufacturing processes. They specialize in preservatives and multifunctional antimicrobial ingredients, widely used in personal care formulations. www.novaphene.com

About DKSH

For more than 160 years, DKSH has been delivering growth for companies in Asia Pacific, Europe, and North America across its Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, DKSH offers sourcing, market insights, marketing and sales, e-commerce, distribution and logistics as well as after-sales services, following its purpose of enriching people's lives. DKSH is a participant of the United Nations Global Compact and adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 35 markets with 26,840 specialists, generating net sales of CHF 11.1 billion in 2025. DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care, and various industrial applications. With 55 innovation centers and regulatory support worldwide, DKSH creates cutting-edge formulations that comply with local regulations. With around 1,830 specialists, the Business Unit generated net sales of CHF 1.4 billion in 2025.

www.dksh.com/pm

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