

Ad hoc announcement pursuant to Art. 53 LR

HUBER+SUHNER achieves significantly higher order intake in the first nine months of 2025

Net sales reach prior-year level – Industry segment with double-digit percentage growth – Communication segment sees strong increase in order intake thanks to Data Center growth initiative – Transportation segment stabilises

Order intake and net sales after nine months

In CHF million	2025	2024	Change in %
Order intake Group	818.7	712.8	14.8
Industry segment	258.0	231.3	11.5
Communication segment	356.5	281.0	26.8
Transportation segment	204.2	200.5	1.9
Net sales Group	659.4	665.2	(0.9)
Industry segment	239.6	205.5	16.6
Communication segment	218.0	256.0	(14.8)
Transportation segment	201.8	203.8	(1.0)

Following the good result in the first half of 2025, HUBER+SUHNER was able to gain momentum in order intake in the third quarter. A substantial contribution was made by the Communication segment, which recorded major orders in the Data Center growth initiative. The Industry segment also saw significantly higher demand. The Group's order intake after nine months amounted to CHF 818.7 million, up 14.8% on the previous year's figure.

Due to slight delivery delays related to US import tariffs on industrial products and metals such as aluminium, steel and copper, the sales development eased in August and September. Overall, HUBER+SUHNER generated net sales of CHF 659.4 million in the first nine months of the year – on par with the prior-year level of CHF 665.2 million. Adjusted for currency, copper price and portfolio effects, sales increased by 2.2%.

Industry segment increases order intake and net sales

The Industry market segment was able to continue the positive trend from the first half of 2025. In the nine-month period, order intake rose by 11.5% year-on-year, supported by the Test & Measurement and High Power Charging subsegments. Alongside the Aerospace & Defense growth initiative, the two subsegments also contributed to a 16.6% increase in net sales.

Date 21 October 2025
Location Pfäffikon ZH / Herisau
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Communication segment benefits from demand for optical switches

Thanks to major orders for optical circuit switches (OCS) from a global operator of hyperscale data center infrastructure, the Communication market segment recorded a strong gain in order intake overall. As of the end of September, this was up 26.8% on the prior-year figure. The OCS orders are expected to lead to significant sales for the Data Center growth initiative starting next year. Compared to the same period in 2024, which included a major project to expand the mobile infrastructure in India, the segment's net sales in the first nine months of 2025 decreased by 14.8%.

Transportation segment stabilises at lower level

After the decline in the previous year, order intake (+1.9%) and net sales (-1.0%) in the Transportation market segment were almost unchanged. The larger Railway subsegment recorded slight gains in both figures, with the Rail Communications growth initiative continuing to show a positive sales development. In contrast, the Automotive subsegment posted lower sales, partly due to declines in the Electric Vehicle growth initiative. In a still challenging automotive market, however, order volumes recovered somewhat.

Outlook

For the 2025 fiscal year, HUBER+SUHNER continues to expect to achieve sales at the prior-year level and an EBIT margin within the medium-term target range of 9–12%. The guidance assumes that key influencing factors such as inflation, exchange rates, trade barriers, and geopolitical conflicts do not have a greater impact on business operations than seen to date.

This media release can also be found under www.hubersuhner.com/en/newsroom/company-news/news-ad-hoc-news

The definition of Alternative Performance Measures can be found under
www.hubersuhner.com/en/company/investors/publications

This media release is also available in German. The German version is binding.

Further calendar dates

22 January 2026	Order intake and net sales (12 months)
10 March 2026	Publication Annual Report 2025, Media and analysts' conference on fiscal year 2025
01 April 2026	Annual General Meeting (Rapperswil SG)

HUBER+SUHNER Group

The globally active Swiss company HUBER+SUHNER develops and produces components and system solutions for electrical and optical connectivity. The company serves the three main markets Industry, Communication and Transportation with applications from the three technologies of radio frequency, fiber optics and low frequency. HUBER+SUHNER products excel in excellent performance, quality, reliability, and long service lives – even under the most demanding conditions. Through a global production network, combined with subsidiaries and representatives in over 80 countries, the company is close to its customers worldwide.

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